



# MEMBERSHIPS

**Support your local business community by becoming an Eastside BEC Member now!**

Eastside BEC Memberships are business memberships, so anyone within your business can take advantage of the benefits, including attending functions and networking evenings at members discounted rates!

Remember membership of a business association is tax deductible! Eastside BEC Members will receive:-

## SILVER

**\$77 pa incl. GST**

- ✓ 1 FREE ticket to an EBEC event of your choice
- ✓ FREE attendance at "Starting In Business" Workshops \*
- ✓ Discounted rate at EBEC workshops \*
- ✓ Discount fees to core EBEC services
- ✓ Exclusive access to professional referrals
- ✓ Exclusive networking opportunities via our Members Networking Evenings
- ✓ Priority referrals for EBEC Clients to members
- ✓ FREE listing in the Virtual Directory of EBEC's website
- ✓ Membership material for display & use

**\$1269 Value**

*\*Maximum of 2 attendees per business*

## Gold

**\$155 pa incl. GST**

- ✓ 2 FREE tickets to an EBEC event of your choice
- ✓ FREE attendance at "Starting In Business" Workshops \*
- ✓ Discounted rate at EBEC workshops \*
- ✓ Discount fees to core EBEC services
- ✓ Exclusive access to professional referrals
- ✓ Exclusive networking opportunities via our Members Networking Evenings
- ✓ 1 FREE advertisement in our monthly eNewsletters
- ✓ Priority referrals for EBEC Clients
- ✓ FREE listing in the Virtual Directory of EBEC's website
- ✓ Membership material for display & use
- ✓ "My Business" and "Business Dynamic" magazines available monthly for collection from the EBEC offices

**\$1508 Value**

### APPLICATION FORM

Contact Person: .....

Business Name: .....

Nature of Business: .....

Postal Address: ..... P/Code: .....

E-Mail Address: ..... Website: .....

Phone: ..... Fax: ..... Mobile: .....

GOLD \$155 (incl. GST)     SILVER \$77 (incl. GST)     Cheque     MasterCard     VISA

Card Number: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ / \_\_\_\_    Expiry: \_\_\_\_ / \_\_\_\_

Name on Card: ..... Signature: .....

## Value and Saving Workings

### **Free ticket price**

= Price of event with the highest associated cost - Business Breakfast = \$66 (x2 for Gold \$132)

### **Starting in Business workshop**

= Price of 2 non members to attend = \$50

### **Discount rate at workshops**

**Value** = member workshop cost \$55

**Saving** = non member price \$88 - member price \$55 = \$33

### **Discounts to core services** - Worked out from a possible minimum usage of 2 visits

**Value** = non member visit cost \$99 per hour x 2 = \$198

**Savings** = non member visit cost \$99 per hour - member visit cost \$55 per hour = \$143 (including 1 free hour)

### **Access to Professional referrals** - Worked out for maximum usage of 3 hours

**Value** = \$300 per hour x 3 = \$900

**Savings** = Members cost for 3 hours \$231 - value amount \$900 = \$669

### **Magazine subscriptions**

My Business Magazine - \$6.95 per monthly edition x 12 months = \$83.40

Dynamic Business Magazine - \$7.45 per monthly edition x 12 months = \$89.40

= My Business + \$Dynamic Business = \$172.80, rounded up to \$173